

Spring 2024							
Tech Edge Milestone	No.	Course	Instructor	Units	Day	Time	Notes
Entrepreneurs' Law Clinic (and presenting a set of options to a decision maker)	482	Entrepreneurs' Law Clinic	Norris / TBD		3 T / Th	1:10-3:40pm and 1:10-2:10pm	Must apply and be accepted
Entrepreneurs' Law Clinic (and presenting a set of options to a decision maker)	482	Entrepreneurs' Law Clinic	Krolik / TBD		3 M/W	4-6:30pm and 4-5pm	Must apply and be accepted
Negotiating and Drafting a Transaction	228	Technology Licensing	Athwal		2 W	5:40-7:20pm	
Negotiating and Drafting a Transaction	228	Technology Licensing	Datta		2 T	5:40-7:20pm	
Negotiating and Drafting a Transaction	206	Entertainment Transactions	Greenspan		3 T/Th	7:30-9:00pm	
Negotiating and Drafting a Transaction	327	Negotiating	Love		2 T/Th	3:50-5:05pm	
Silicon Valley Business Norms & Technology Development and Commercialization	486	Law & Technology of Silicon Valley	Krolik / Stefanski		2 T	5:40-7:20pm	
Participate in a Cross-Disciplinary Team	371	How Engineers, Businesspeople and Lawyers Communicate	Klaben / TBD		2 Sat	9am-12:30pm	
Negotiating and Drafting a Transaction	387	Legal Issues of Startup Businesses	Vargas		3 T/Th	5:40-7:20pm	
Negotiating and Drafting a Transaction	387	Legal Issues of Startup Businesses	Han		3 M/W	2:10-3:25pm	
Negotiating and Drafting a Transaction	528	International Business Negotiation - Simulation	Jiminez		3 W	9-11:40am	
Analyzing financial statements, and modeling cash flows	548	Corporate Finance	Diamond		2 T	1:10-2:50pm	
Externships	706	Externship workshop (Note - only register for this once you have applied for, and accepted an externship with a company/organization)					
Externships (internship alternative)	An internship, not an externship: no need to register for a class, but you need to get this internship approved as a tech edge approved work experience by Prof. Norris - Inorris@scu.edu						